

Greetings all,

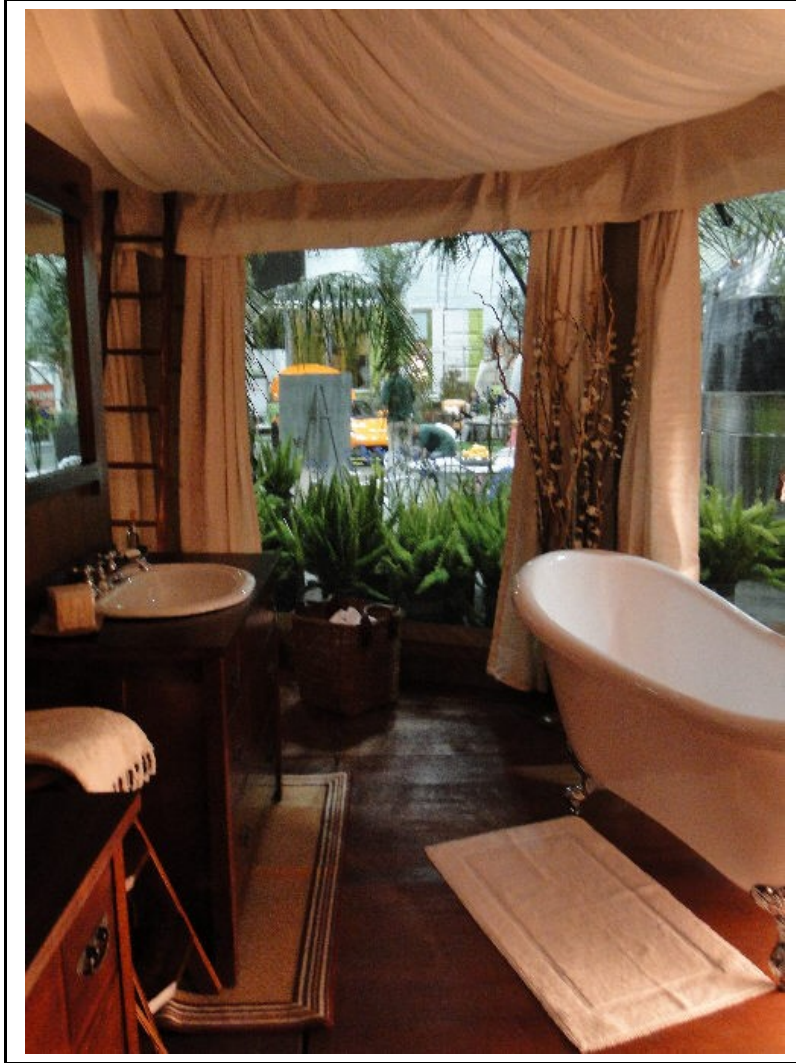
The year is sure rushing to an end and the seasons are showing nice changes as the summer comes to an end as I am sure the reverse is happening for you all down south of the equator.

In late June we packed up a large rental truck and headed to Los Angeles where we exhibited a fully furnished Shawu tent at the Dwell on Design Show. It was a fun trip until we hit the insane traffic of Los Angeles and to be sure that was no fun at all but the show itself was an incredible experience with more people moving through the tent than what we could deal with and at times there was a queue of people waiting their turn to see the inside of the tent. It was a major challenge to first set up a platform for the tent and then the tent itself before doing up the interior with a selection from our classic line of [Barefoot Interiors](#) furniture, in the very short time we had to setup (we sincerely thank the show organizers for all of their help as we could have not done it without their help).



To be honest, at first the attendees approaching the tent mostly commented "what a cool and big tent" but then all changed when they actually got into the tent and saw the standard of luxury that one could present in a single simple fabric structure.

With a luxurious king-size bed, a leather and wood trunk at the foot of the bed, beside table's two chairs, tables, sofa, chest of drawers, ceiling fan and a full length mirror in the bedroom alone.



Behind the bed's headboard was his and hers vanities, toilet and an acrylic ball and claw slipper bathtub.

On the last day we were graced to have the famed [Tippi Hedren](#) come and visit with us, she is an amazing lady and good friend who does terrific work with wild animals.

Even though it was a lot of work and a logistical challenge, we had a great time at the show and met some really interesting and nice people.

We can now also be followed on [Twitter](#), so please log on and follow our news from the field and office.

Please also visit our new alternative [Exclusive Tents Website](#) and our new [French Website](#) is also nearing completion.

One interesting point to discuss is the common question we get about what the tents can be used for?

Though we have typical tent layouts in the drawings on the websites, they are merely suggestions but how our clients lay out the interior of the tents is purely up to the client. The tents are multi functional and here follow a list of what some of our customers have used the tents for: guest accommodations in resorts, lodges and boutique hotels, personal guest accommodations, reception offices, sports bars, yoga rooms, meditation locale, lake cabins, guest quarters for real estate developments, spa treatment rooms, welcome centers, and we even have one of our customers using a Serengeti tent for his Land Rover workshop, just to name a few examples.

We just recently were talking with a potential client about water harvesting off the tents. This is entirely possible but the amount that can be harvested will depend on the tent design. The Serengeti and Livingston tent's along with any of the square or rectangular shaped tents get the best water harvesting results. On the other irregular roof edge designs, only about 50% of the runoff can be harvested.

The only drawback from water harvesting off the tents, is that it may be aesthetically distracting because there is no real way to camouflage the guttering that is used in the process.

There are alternative methods to harvest water that does not distract aesthetically from the tents but these methods are a little more costly and anyone interested can contact our office for more information.

Getting back to Tippi Hedren, we received this email from her:

*"Just a quick thank you for providing us with the two authentic Safari tents gracing [The Shambala Preserve](#). As you know, we rescue great and lesser exotic cats born in the U.S. to be sold as pets or for commercial or circus use.*

*The Roar Foundation, the 501 (c) 3 non-profit foundation that supports the Preserve financially is looking for ways to [raise funds](#) to give sanctuary to 65-70 Lion, Tiger, Leopard, Mountain Lion, Serval, etc. for their entire lives.*

*You helped fulfill my dream of having two Authentic Safari tents in a beautiful Shambala setting, overlooking the Shambala Lake; in close enough proximity to see the Lions and Tigers, including Neverland's Thriller and Sabu, and hear their magnificent roars.*

*As hoped, it is a very successful fundraising venue. It is enhanced with a walk to meet the Wild Ones, a brief stop for tea or lemonade with delicious treats, then on to your Safari Tent.*

*There your luggage has arrived, you relax, overlooking the lake, your gourmet dinner has arrived under the gazebo. Tippi will join you, if you please, to hear stories about Shambala, Safaris in Africa and a thousand things.*

*Your tent awaits you with its elegant furnishings, African or a slight European style. The king size feather bed with a down comforter and netting surrounding the bed lend to the romance of the tent. You sleep only to be awakened by the lions roaring or the train speeding by to somewhere.*

*In the morning wild birds will be your wake-up call. If you are a "Birder" be sure to bring your binoculars! The birds love Shambala; the ravens, because they are carnivorous, and steal breakfast from the lions and tigers, and of course, for Tippi. The lake brings in migratory birds, and of course, the 20 some species who call Shambala home!*

*The next morning your breakfast will magically appear on the deck of your tent. You may prefer breakfast in your hammock.*

*Tigers, "Thriller and Sabu" will keep watch over you. "Leo" Lion will magnificently roar for you. "Chaing" tiger may watch you through the window in the bamboo shower Tippi had designed so you could watch the "Chaing".*

*We want your safari to be as special and memorable as possible. The tents and the Wild Ones will make it possible. Come meet the Wild Ones of Shambala, animals and human - Tippi"...*

We encourage anyone so inclined to please [donate](#) to Tippi's wild animal sanctuary and cause.

We came across a very unusual and interesting product and thought many of you may be interested in us sharing the [Evening Breeze](#) with you - Evening Breeze invented and markets a bed which ensures a sensational cool sleeping experience, while minimizing environmental impact, be this in a tent or in your own accommodations.



Here also follow a few very useful resource links that we would like to share with you who are interested in low impact eco friendly resources:

[Sustinn](#) - Company passionate about sustainable innovation and providing the best sustainable advice and solutions for your accommodation.

[Fortis Wind Energy](#) - World leader in design and manufacturing of high performance stand alone and grid connected wind turbines in the range from 1400 Watt up to 10 kW.

[Lemnis LED Lighting](#) - Following in their great grandfather's footsteps and carrying on the Philips family legacy as international leaders in lighting.

[Naiade Water Purifier](#) - Naiade is an easy-to-install water purifier based on UV treatment. It functions independently, without needing to be connected to an electrical energy source or water mains

**PowerCubeTM** - The PowerCube makes deployable renewable energy simple. By integrating the latest solar energy, power storage and power management technologies, the PowerCube is engineered for home use, emergency response, construction, and any other remote power needs.

**Nepad PowerRouter** - The PowerRouter combines energy from various renewable sources, routing energy bi-directional when and where it is needed, i.e. to battery storage, grid, generator or consuming devices.

We also have news of a few new fabric colors that are now available:

On the outermost Shade Fly, we have a new Desert Sand, African Gold, Beige, Sun Blaze and Rust Gold

The new canvas colors are White & Ivory but these colors are obviously prone to show dirt marks very easily.

With these light colors, at night if the tent is lighted on the interior, silhouettes are clearly visible from the outside and for this reason we also offer these colors with a block out. The block out is a layer between two sheets of canvas and is as a result of the increase of materials, more costly than the single canvas sheet.



Another important point to note is that we have been advised that steel prices will be going up next month so this together with the factory closing, should be taken into consideration if one is considering purchasing tents in the very near future.

Regarding stock tents, we still have a few Serengeti and Livingston Tents left at the factory and two Serengeti's and one Shawu tent available at the US office, any interested parties should contact [anders@exclusivetents.com](mailto:anders@exclusivetents.com)

This is also the time when we need to give you all the heads up that the annual factory year-end closing is looming up on the near horizon and obviously we are about to reach the cutoff point for those wanting to place a tent order and have it manufactured and to still ship out before the factory closes. Depending on the tent design and quantity, this window will be closing in about one week's time.

Thanks from us all at Exclusive Tents

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Engineered To Bring You Closer To Nature And  
Allow You The Romance Of Living Under Canvas,  
To Find The True Tranquility And Absolute Pure  
Passion Of Life!

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